### Inference Anchoring Theory:

Foundations (1/2)

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# Inference Anchoring Theory, IAT (Budzynska & Reed 2011)

$$\begin{array}{c}
P \\
\underline{P \rightarrow Q} \\
Q
\end{array}$$

Bob: P

Wilma: Why?

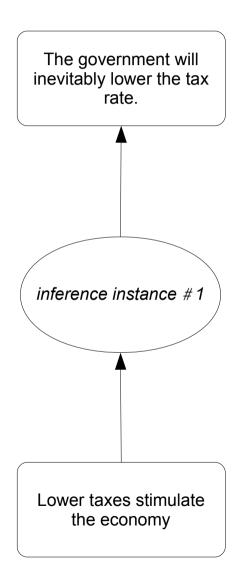
Bob: Q

### Types of communication structures

### (Ex1)

- (1.1) Bob says, The government will inevitably lower the tax rate.
- (1.2) Wilma says, Why?
- (1.3) Bob says, Lower taxes stimulate the economy.

## 1<sup>st</sup> Type: Inference structures



# What inferences are typical for natural communication?

### Formal logic

- "Classic" inference
  - if A | B, then {A, C} | B
  - propositional logic, first-order logic, modal logic, etc.
- Non-monotonic inference
  - if A | B, then it might not be the case that {A, C} | B
  - nonmonotonic logic, defeasible logic

# What inferences are typical for natural communication?

Informal logic & argumentation theory

- argumentation schemes
  - plausible, uncertain reasoning
  - critical questions
  - (Walton et al. 2008)

# What inferences are typical for natural communication?

#### ARGUMENT FROM POSITION TO KNOW

**Premise1:** *i* is in a position to know *A* 

**Premise2:** *i* asserts that *A* 

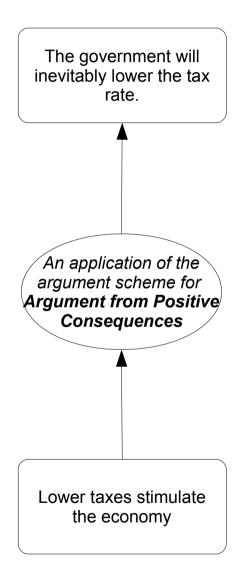
**Conclusion:** A may plausibly be taken to be true

(CQ1) Is *i* in a position to know whether *A* is true?

(CQ2) Is i an honest (trustworthy, reliable) source?

(CQ3) Did *i* assert that *A* is true?

# 1<sup>St</sup> Type: Inference structures



### Types of communication structures

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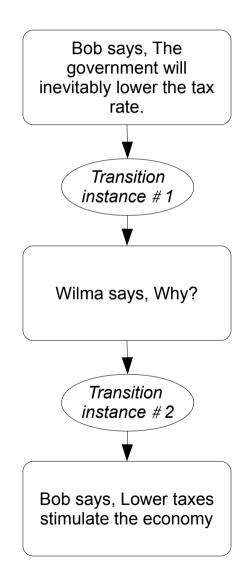
## 2<sup>nd</sup> Type: Dialogue structures

Bob says, The government will inevitably lower the tax rate.

Wilma says, Why?

Bob says, Lower taxes stimulate the economy

## 2<sup>nd</sup> Type: Dialogue structures



Formal dialogue systems (dialogue games)

- Protocol how to play a game
  - if S makes a move A, then R is allowed to execute B
  - Lorenzen's dialogical logic, Hamblin's formal dialectics
  - Now: many, many more

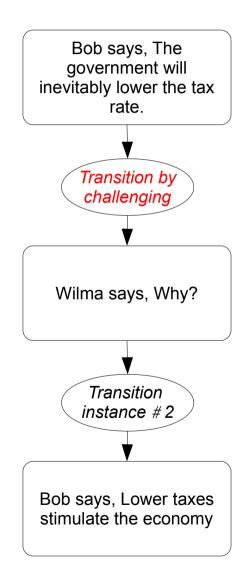
Persuasion dialogue system (Prakken 2005)

- claim(p) then why(p), claim(not-p), concede(p)
- why(p) then argue(A), retract(p)
- argue(A) then why(p), concede(p); where p is prem(A)
- concede(p) then NoMove
- retract(p) then NOMOVE

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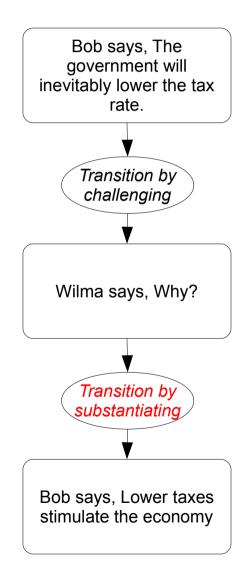
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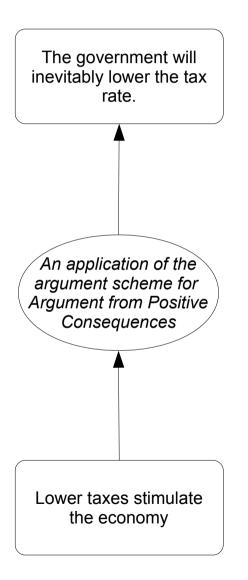


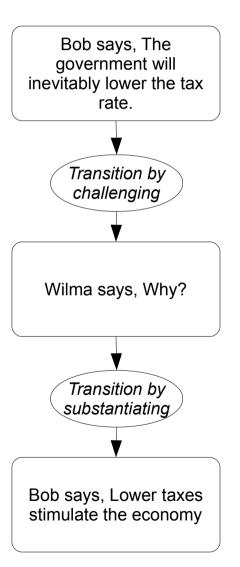
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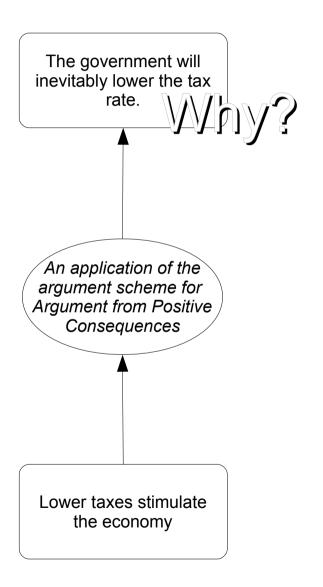


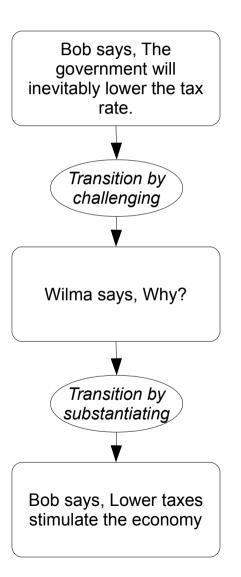


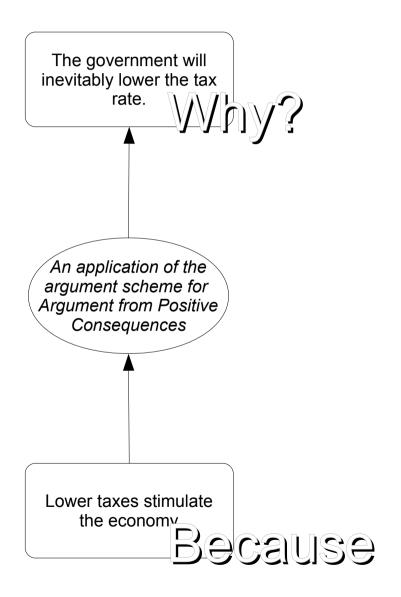


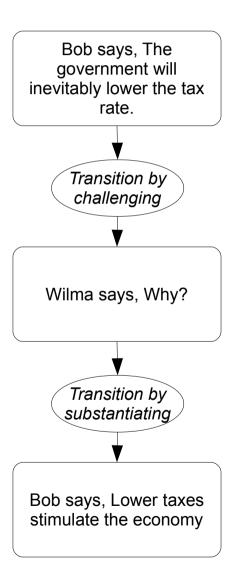
### **Similarities**

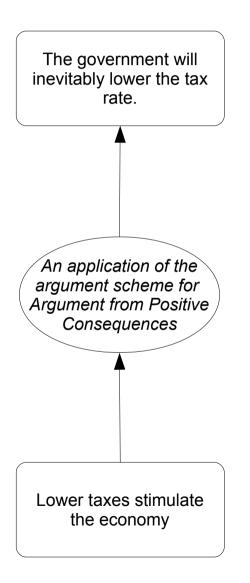
- Locutions are themselves propositional: they are propositional reports of locution events
- Connections between these reports have a particular character. Given  $\alpha \to \beta$ ,  $\alpha$  is giving us a reason to believe the truth of  $\beta$ .
- This is closely analogous to traditional inference

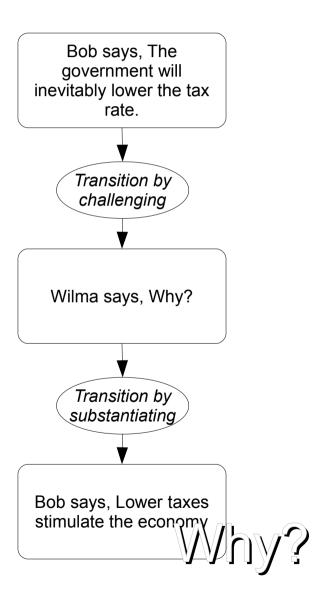


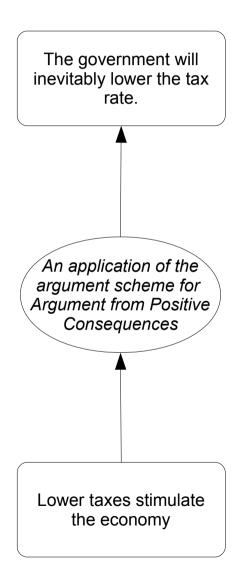


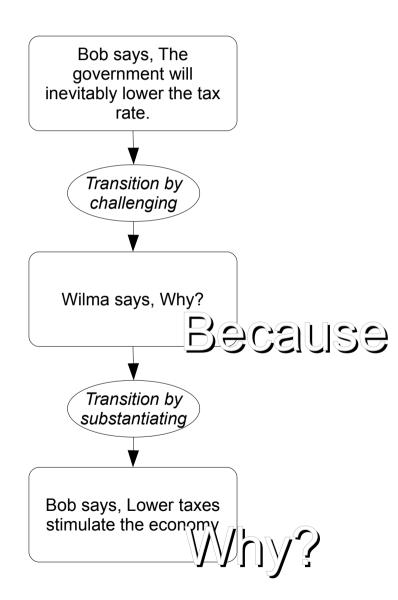




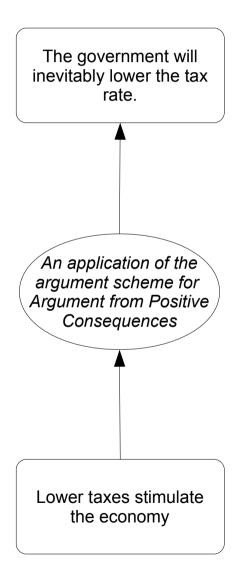


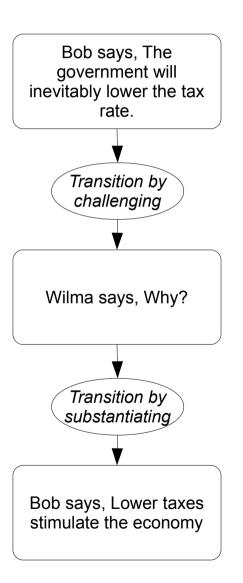






# Big Question: Whence inference?





- Inference structures: logic & argumentation theory
- Dialogical structures: dialectical theories & dialogue systems
- Illocutionary structures: speech act theory

# Taxonomy of illocutions (Bach and Harnish 1979)

- 1. assertives: S's belief
- e.g. claiming, conceding, testifying, deducing, arguing, denying, criticizing, rebutting
- 2. directives: S's desire about a possible future H's act
- e.g. asking, commending, requesting, advising
- 3. commissives: S's intention to do something
  - e.g. promising, threatening, offering
- 4. acknowledgments: **feelings** toward H
- · e.g. apologizing, congratulating, thanking

### Constitutive rules (Searle 1969)

#### 1. Propositional content rules

- some illocutions can only be achieved with an appropriate propositional content
- e.g. a promise may refer only to what is in the future and under the control of a speaker

#### 2. Preparatory rules

- determine what a speaker presupposes in performing a speech act
- e.g. a speaker cannot marry a couple unless he is legally authorized to do so

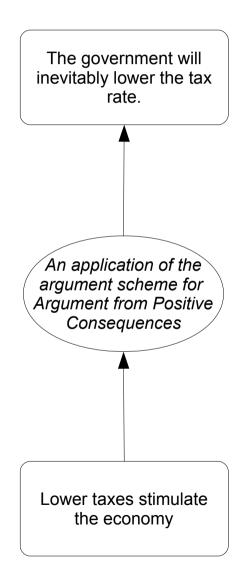
### Constitutive rules (Searle 1969)

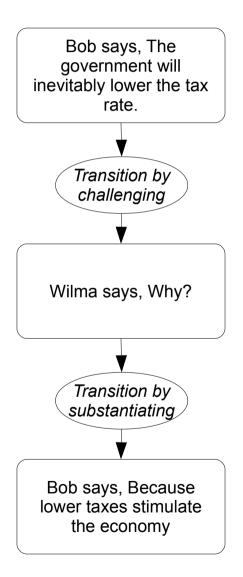
#### 3. Sincerity rules

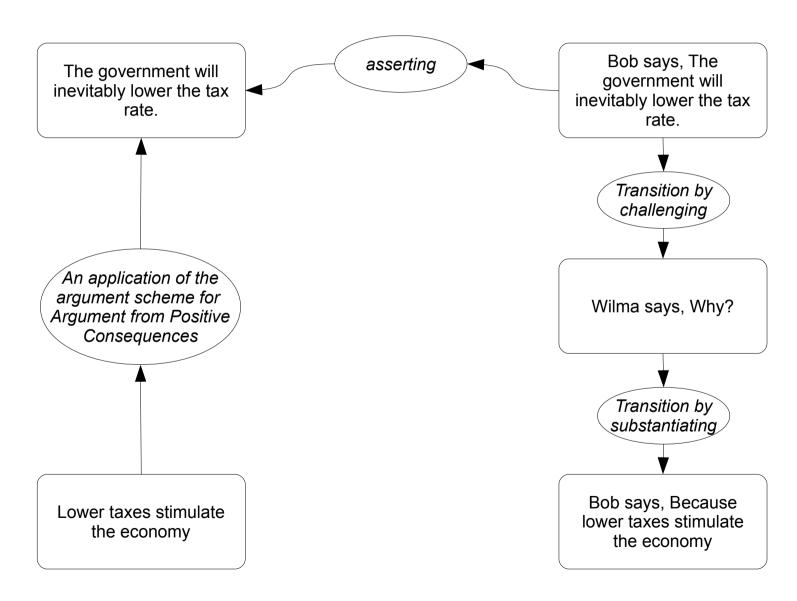
- tell what psychological state is expressed
- e.g. an assertion expresses belief, a promise expresses an intention to do something
- a speech act is sincere only if a speaker is actually in this state

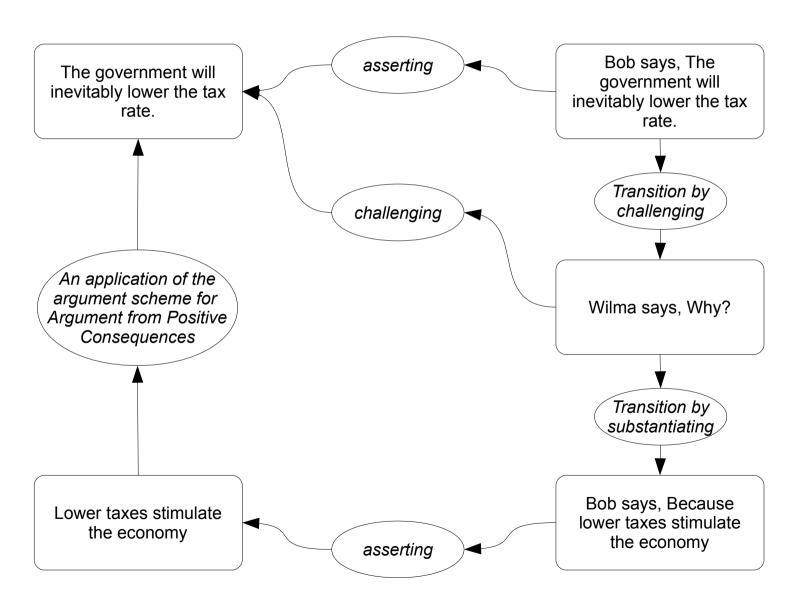
#### 4. Essential rules

- determine what a speech act consists in essentially
- e.g. a promise commits a speaker to perform an act expressed in a propositional content

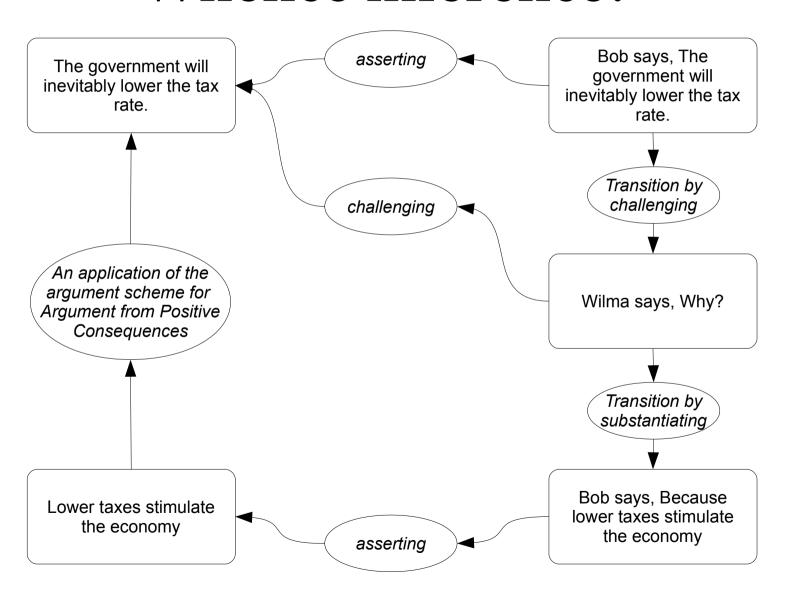








# What about BQ? Whence inference?



#### (Ex1)

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For pragma-dialectics, *argue(s)* is performed in virtue of performing *assert(s)*.

- But this leaves the inferential action *argue(s)* as an intrinsic property of (1.3).

### (Ex1)

- (1.1) Bob says, The government will inevitably lower the tax rate.
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We need to recognise the dialogical relationships between (1.1) - (1.3), and at the same time recognise the inferential relationships between their contents, without making those relationships intrinsic to single moves.

#### Dialogue Glue

#### (Ex2)

- (2.1) Bob says, The government will inevitably lower the tax rate.
- (2.2) Bob says, After all, lower taxes stimulate the economy.
- (2.3) Bob says, They ease cash flow for small business.
- (2.4) Bob says, And anyway, lower taxes are a sure-fire vote winner.

#### Dialogue Glue

#### (Ex2)

- (2.1) Bob says, The government will inevitably lower the tax rate.
- (2.2) Bob says, After all, lower taxes stimulate the economy.
- (2.3) Bob says, They ease cash flow for small business.
- (2.4) Bob says, And anyway, lower taxes are a sure-fire vote winner.

**Functional** relationships of *supporting* between (2.1) and (2.2); (2.2) and (2.3); and (2.1) and (2.4) – no dependence upon consecutiveness.

#### Transitions as Implicit Speech Acts

- Notice that propositional reports of speech acts always refer to explicit speech acts
- Notice too that, as yet, we don't have speech acts corresponding to arguing
- Argument is created, invoked, invited or established not (intrinsically) by virtue of the explicit speech act associated with a premise...

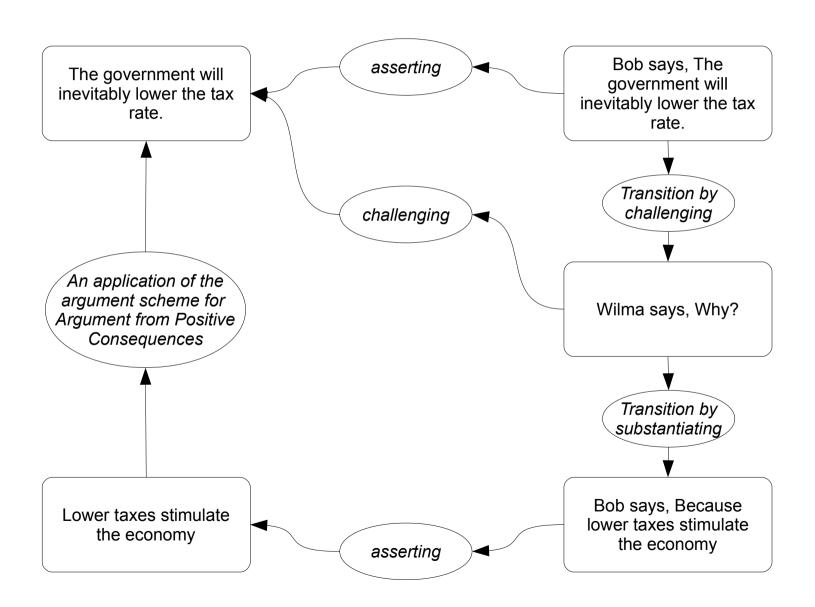
#### Transitions as Implicit Speech Acts

- ...but rather, by virtue of the fact that one is responding to a challenge
- i.e. by virtue of the transition between a Why? and its substantiating reply
- i.e. by virtue of the transition of substantiating
- i.e. the transition of substantiating constitutes the speech act of arguing
- ergo, the transition of substantiating is an implicit speech act (mostly)

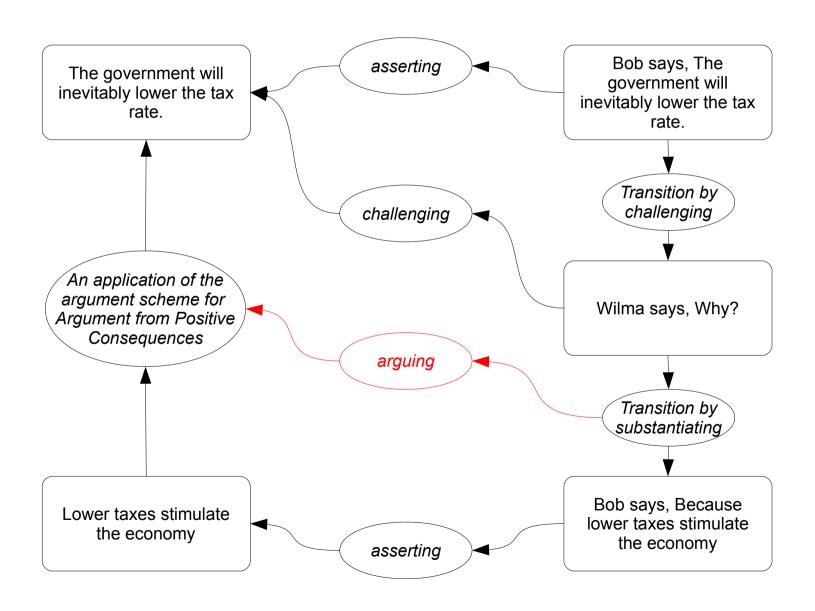
#### Transitions as Implicit Speech Acts

- Two caveats:
  - Some linguistic material might be said to be associated with such 'implicit' speech acts (for example, because)
  - We are talking here about implicit speech acts and NOT indirect speech acts (the two distinctions are orthogonal)

### So again: Whence inference?



### Inference Anchoring



## 4<sup>th</sup> Type: Ethotic structures

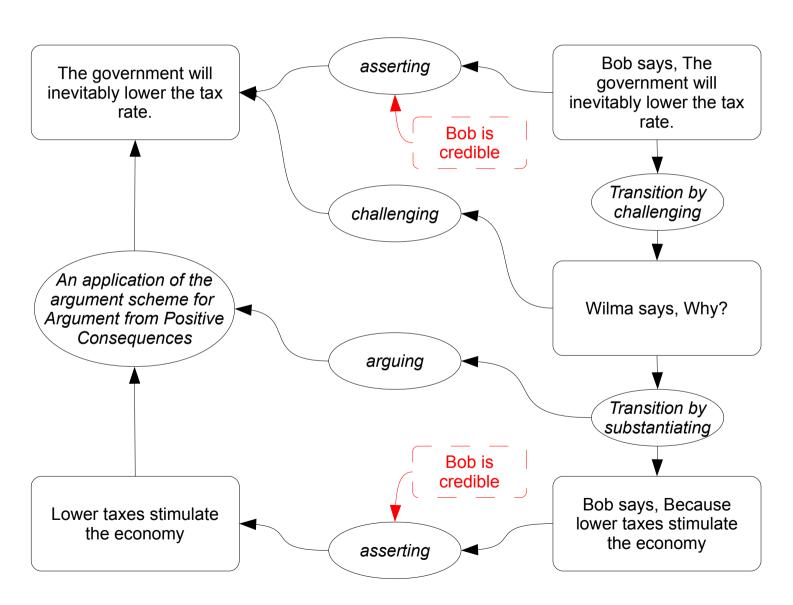
Means of persuasion (Aristotle's Rhetoric):

- Logos argumentation (propositional content)
- Ethos character of the speaker (credibility, trustworthiness, etc.)
- Pathos emotional states of the hearer

## 4<sup>th</sup> Type: Ethotic structures

- 1. Propositional content rules
- e.g. a promise may refer only to what is in the future and under the control of a speaker
- 2. Preparatory rules
  - e.g. a speaker cannot marry a couple unless he is legally authorized to do so
- 3. Sincerity rules
  - e.g. an assertion expresses speaker's belief, a promise expresses an intention to do something

# 4<sup>th</sup> Type: Ethotic structures



#### Conclusions

- Inference structures: logic & argumentation theory
- Dialogical structures: dialectical theories & dialogue systems
- Illocutionary structures: speech act theory
- Ethotic structures: rhetorics & speech act theory (constitutive rules)



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